

THURSDAY, JULY 21ST, 2022 – NOON AT THE TAVERN

Member Meeting Minutes

- I. Call to Order at 12:02 PM by Kerry Brash
- II. Attendance: Kerry Brash President, Rich Browning Board Member, Jordan Sanford Secretary, Jade Athas Treasurer, Chris Member, Kristina Mozzicato Member, Carla DuBois Board Member, Judi Ann Lausier Board Member, Amy Horle Member, Theresa Dunlop Member, Margie Bowen Board Member, Colleen Ververis V. President.
- III. Motion to approve June minutes by Colleen; seconded by Carla.
- IV. Member Introductions around the room
- V. Town Newsletter Brainstorming
 - a. Greenhouse Tavern wants to advertise
 - Researched Farmington's Town Newsletter. Found the following on the town website: Town council,
 Articles about happenings, Quarterly newsletter, Event calendars shared via email,
 "ExploreFarmington.com"
 - c. Greater Burlington Merchants Association ad pamphlet
 - d. Chamber would not fund, but would support by planning and helping with advertising
 - e. "The Plymouth Connection" example of a "newspaper" with ads and happenings
 - f. Demographic study to determine best means of getting out a newsletter "Region 10 Bell" is quarterly (comes from LMHS) Keep SEPARATE from town news and business promotions
 - g. Could be used as a recruiting tool for the Chamber
- VI. July 2022 Treasurer Report
 - h. Bank Balance = \$11,170.51
 - i. Expenses since last report (7/21/2022):
 - \$128.86 Web Hosting, Eversource, QuickBooks
 - \$22.44 Pizza and Salad for June Member Meeting
 - \$50 Secretary of State Annual Report
 - j. Credits since last report (07/21/22):
 - \$658.50 dues collected since last report
 - \$150.00 Tavern Day Sponsorship Andrew Perry Construction
 - k. Receivables: \$2,525.00 outstanding for July 1 due date (as of 7/21/2022)
 - I. Follow up question: Check with CCCC to see if renewing members are getting instructions to pay bill online.
 - m. Motion to accept made by Judy and seconded by Rich.
 - n. Jade will be collecting new payments and depositing checks
 - Also are "key holders" for the P.O. Pox
 - Transitioning over
 - o. Banking signers updated letter for the bank to change signers (must be on Chamber letterhead)
 - Will also need to sign new signature cards
 - Online banking username and password must be shared

VII. Membership

- a. New members and transitions
- b. Jade new Treasurer
- c. Jordan new secretary
 - Need login for secretary email
 - Any newsletter and website items can be forwarded to Margie
- d. Committee Ideas Marketing, membership, events
 - Have quarterly meetings
 - Planning events / creating new events
 - Offering new market ideas to advertise for members
 - Outreach and retention
- e. Current Memberships Membership Updates: (since last report 6/16/2022)
 - Active business members = 58
 - New business members = 1 (Professional Investors Life and Annuity LLC)
 - Lapsed members = 0
 - Active Friends of BCC members = 6
 - New Friends of BCC members = 0
- f. Ribbon Cutting for Burlington Spirit Shoppe
 - Friday, July 29th @ 9AM
 - Location entrance of Library Lane
 - Get the big scissors and ribbon

VIII. Website / Marketing

- Transition with Central taking over back-office work, website will streamline
- New proposal submitted for website update
- Revised proposal sent to board of directors and officers
- \$5,000 for new website?
- Need help with writing
- Is there a way to capture who / how many are visiting the current website?
- Who is our audience? Outside of the community residents, new residents
- Make more user friendly
- New businesses encouraged to enter Burlington with the creation of "Library Lane"
- Chamber Dashboard going out of business
- IX. Meeting adjourned at 1:14 PM