

Thursday, May 18, 2023 – Noon, Elton Tavern Meeting Minutes

- I. Call to Order by Kerry Brash at 12:05pm
- II. Attendance
 - a. Kerry Brash President, Doug Thomson First Selectmen of Burlington, Judi-Ann Lausier Director, Theresa Dunlop Member, Rich Browning Director, Sharon Farmer Friends of the Chamber, Megan Olender Director, John Seagrave Director, Jimmy Ji New Member, DJ Murphy New Member, Margie Bowen Director, Michele Cutrali Member, Jade Athas Treasurer, Cindy Bombard Central CT President, Tricia Twomey Parks & Rec, Colleen Ververis VP, Jordan Sanford Secretary, Katie D'Agostino VP of Central CT Chamber, Thom Smith Director
- III. Minutes (April)
 - a. 1st Motion: Rich Browning
 - b. 2nd Motion: John Seagrave
 - c. February minutes have not yet been reviewed.
- IV. Treasurers Report
 - a. Bank Balance = \$4,355.56
 - b. Expenses since last report:
 - i. \$156.75, Eversource (\$46.46), QuickBooks (\$30.30)+ \$79.99 In Concert Web Solutions
 - ii. \$2,525 3rd & 4th Installment to Webscape Design for our website upgrade.
 - iii. \$31.02 Pizza & Salad from April Meeting
 - c. Credits since last report:
 - i. \$225 dues collected since last report
 - d. Accounts Receivables:
 - i. None Next batch of invoices goes out 6/1 for July billing cycle.
 - e. Motion
 - i. 1st Motion: Rich Browning
 - ii. 2nd Motion: Colleen V
- V. Current Business
 - 1) Town Selectman, Doug Thompson
 - a) Town Update
 - i. 1.5% decrease in taxes
 - ii. Covey Road bridge is now open
 - iii. ARPA has been approved for the Chamber!
 - iv. Johnny Cake is officially designated as a "park"
 - Possible ribbon cutting?
 - Johnny Cake music festival might be a good time to have the event (Make a Mark – June 3rd)
 - v. Triscia with Parks & Rec Funds for Community Hub website has been approved

- Linked through the town website It is completely dedicated for events throughout town.
- Everyone has access to this calendar
- Must be approved by the Parks &Rec office before being posted on the calendar
- Working on marketing with help from the Chamber
- Businesses can pay to advertise on the website
- Should be up and running by September!
- Does not yet have a name!
 - "Explore Burlington" could be a fun name or "Burlington Chronology"
 - Looking for suggestions
- Planning a mailing across town to get the word out
- Budget is \$3500/year
- 2) Central Updates, Katie D'Agostino
 - i. Annual Meeting June 7th at the DoubleTree
 - Kerry Brash and John Seagrave will be recognized
 - ii. Annual Dinner September 6th at the New Event Center
 - Two award winners!
 - (a) Jade Athas and Cindy Bombard
 - iii. Golf Tournament August 7th
 - iv. Recognizing Cindy at her Retirement Party June 27th
- 3) Membership, Rich Browning
 - i. Business members = 61
 - New business members = 2
 - (a) Tonn's Marketplace and Ahlgren Landscaping
 - Non-renewing business members = 5: Burlington Insurance, Bantam Wesson,
 Ophthalmic Innovations, Professional Investors Life and Annuity, and Smile Haven
 Dental Center
 - Friends of BCC members = 7
 - New Friends of BCC members = 1
 - (a) Sharon Farmer
 - ii. Two member referral rewards given at meeting
 - Jordan for referring Tonn's Marketplace
 - Jade for referring Ahlgren Landscaping
- 4) Additional Town Happenings, John Seagrave
 - i. Tonn's won Best Farm Stand and Best Farm to Table awards for 2023!
 - Lt. Gov and Head of Dep. Of Agriculture will be going to Tonn's at 10am Monday the 22nd to present the awards
- 5) New Officers (Elected by the Board) & Directors Effective June 1, 2023
 - i. President John Seagrave
 - ii. Vice President Jade Athas
 - iii. Treasurer Megan Olender
 - iv. Director Richard Browning
 - v. Director Colleen Ververis to finish out John's term (2024)
 - vi. Director to finish out Megan's 2-year term (2024)
 - Thom Smith nominated Vote after Member Meeting
- 6) By Laws Revision Add Past President requirement to remain on Executive Committee for 1 yr.

- 7) Event Committee Kerry
 - Right Step Mortgage Autumn event with Avon/Canton Wed, Sept 27, 5:30
 - Band, Jordan Sanford unable to have Days Off play conflicts with other band members
 - (a) Need to email Julie and let her know
 - ii. Marcum LLC Joint event with another member at Burlington location; John Seagrave made contact. Zachary Hunter is discussing this with the Marcum team.
 - iii. Greenhouse Tavern Kerry will follow up with Christian on the changes going on with leadership
 - iv. The Swimming Pool Store BAH, Thursday 5/18/23, 5:30 7:30
 - NOTE: Tavern Day Committee Meeting is at 7pm at Elton Tavern
 - v. Enclave, Ribbon Cutting
 - Kerry discussed business with Ari at Enclave
 - (a) Thinking 2-3 weeks out
 - (b) They're our newest Board name!
 - (i) Says: "Enclave Grille, Open for Lunch & Dinner"
 - vi. Burlington Bottle Shop
 - Considering doing a Business After Hours this summer
 - (a) It would be a wine tasting
 - vii. Jade & Jordan's "Home Grown, Home Buying Event"
 - June 8th at Larson's from 5-7pm
 - This series of events has become more of a Networking and Small Business event!
 - Bring friends coworkers!
 - viii. Tavern Day 2023, John Seagrave update
 - Beer glass sponsorship needed
 - (a) \$1600 for 600 glasses
 - (b) Considering 400 glasses for this year
 - (c) Kerry going to create a quote to give to John he has two businesses in mind to propose sponsorships to
 - Cutoff date for Expo 7/1
 - Expo Attendees
 - Jade is starting a list
 - ix. Holiday Party Combine with Annual Meeting
- 8) ARPA Funds John Seagrave
 - i. \$4500 from the town!
 - Will cover the website and tree help!
- 9) Holiday Trees Michelle, Thom, Jordan
 - i. Will be open to businesses and families in town
 - Sponsorship will be one OR three trees depending on the demand (trees are in clusters of three)
 - You decorate your own tree
 - (a) Must be securely attached to the tree
 - (b) No glass/breakable ornaments
 - (c) No edible items
 - (d) Municipal trees
 - (e) "In Memory of" trees for loved ones
 - (i) Tree for girls scouts, boy scouts, cub scouts, etc.

- DJ Murphy to create the sponsor signs (30-60)
 - (a) Will send us quotes shortly
- Will vote on the trees "best in show!"
 - (a) Jimmy to take photos of trees to promote the event
 - (b) Add to social media **
 - (c) Make a yearly Facebook page that ties the Chamber, Parks & Rec, and Historical Society
 - (d) November 25th??
 - (i) This is the date of the Holiday Decorating for the Tavern at 10am do we want to piggy back the event?
- Kerry to send a list of tree farms to Michele she will call to discuss the supply
- Jade will put out sponsorships the form will have a box to check if they want to decorate a tree
- Thom will ask Deeply Rooted Farm in Harwinton about trees
- Colored lights vs the regular white lights??
 - (a) Scott will most likely just stick with warm white lights
 - (b) Michele is going to try to contact news station(s) to get the word out

10) Marketing

- i. Website Margie update
 - Very close to being done!
 - Jimmy's video is on the homepage!
 - Target launch date is end of May!
- ii. Social Media Jade
 - Featured business of the week are scheduled for the end of the month
 - Will also be working on new member announcements
- iii. Bee's Contracting and Remodeling -
 - ALL pavers are being donated by a contact connection made by Michele's wife for the Make A Wish project for 6-year old Brodie!!
 - The chamber plans on making a donation unsure if it will be needed though
 - Could we offer to bring \$100 worth of pizzas or something Michele is going to take on
 - Totaling about \$15,000 for the pavers, all donated
 - (a) Have Jimmy go to film!
- iv. Michele New York Life foundation created a new fund for terminal children at Connecticut Children's Hospital
- 11) Adjourn by Kerry Brash at 1:17pm



THURSDAY, MAY 18, 2023 – ELTON TAVERN Director's Meeting Minutes

- 1) Call to Order by Kerry Brach at 1:23pm
- 2) Attendance Kerry Brash, John Seagrave, Jade Athas, Judi-Ann Lausier, Joran Sanford, Margie Bowen, Megan Olender, Rich Browning
- 3) Nominations for Thom to be elected as Director
 - a. 1st Motion: Rich Browning
 - b. 2nd Motion: Jordan Sanford
 - c. ALL IN FAVOR
- 4) By Laws Updates
 - a. Adding a law to have the past president stay on the Board of Directors for 1 year after term ends
 - b. "The current President shall serve as "Past President" on the executive committee, with voting rights, for a min. of one year after the end of the presidents' term and a new president is elected."
 - i. Motion:
 - 1. 1st Motion: Judi-Ann
 - 2. 2nd Motion: John Seagrave
 - 3. ALL IN FAVOR
 - ii. The new By Laws will encourage the president to not simply quit and bow out at the end of their term they will pass the torch and help coach the new president to have a smooth transition
 - iii. Being part of the executive committee, they have the ability to vote, unlike the new president elect
- 5) Voting in Jimmy Ji bartering photography for a year's membership
 - i. Luminari Productions is his company drone and photography work
 - b. 1st Motion: John Seagrave
 - c. 2nd Motion: Rich Browning

- 6) Hosting Directors Meetings bi-monthly going forward
 - a. June Board meeting at 11am on the 15th of June
 - b. Zoom in Central
 - c. Discussing roles
- 7) Website Meeting at 3:30am on the 23rd of May
- 8) Meeting at the Library in the future?
 - a. Something to consider in the future for larger meetings, as the Chamber keeps growing.
- 9) Directors and Officers Insurance Iron Gate has our policy
 - a. Covers alcohol served at events
 - b. Discuss how other chambers are doing it cost-wise for food and alcohol
- 10) New Member Emails
 - a. Propose having the entire membership automatically opting in for receiving emails for the Chamber
 - b. Central Chamber covers it they still have the ability to opt out if members choose to do so
- 11) Adjourn by Kerry Brach at 2:04pm